

# General Manager (S & M - CM)

Sales & Marketing - Consumer Mobility

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भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)



**GM (S&M-CM )/210/pt.file/10-11/franchisee correspondence/ 87 dted at Ch 21 .02.2011**

To

All Heads of SSAs/IFAs

Tamil Nadu Circle.

### **Sub: Rounding off amount during sales to franchisees -Reg**

Complaints have been received from Franchisees regarding the calculation of amount for the stock purchased by Franchisees.

As a sample case calculation is done for Top up 55 and Top up 110 paper vouchers. The same manner it can be worked out for other Paper vouchers TOPUPS/RCVs/BOOSTERS etc.

TOPUP /RCV/SIM (A)	Face value in Rs. (A*100/110.3) (B)	Commission/Discount in Rs. (B*5/100) (C)	Cost of the card in Rs. (A-C) (D)	Quantity (E)(sample)	Net Amount Rs. (E*D)	Rounding off to the next higher value
55	49.86	2.49	52.51	500	26253.40	26254
110	99.73	4.99	105.01	500	52506.80	52507

For 2G SIM sample calculation is shown below. Similarly for 3G SIMs , it can be calculated.

SIM cost in Rs.	Commission in Rs.	TDS in Rs.	Cost of SIM in Rs	Quantity(sample)	Net amount in Rs.	Rounding off to next higher value
20	5.00	0.50	15.50	25.00	387.50	388.00

THE ABOVE CALCULATION IS VETTED BY Sr.AO(CMTS),Trichy.

(K.Ratha Krishnan)

Deputy General Manager (Sales)

Chennai, TN circle.

Copy TO: GM(TR),O/oCGM,TN,Chennai.

All AGM(sales)/AO(sales) for information pl.